

Westport Homes

Upgrade Your Style of Living...

"We've got a huge presence in Hancock County," says Doug Beckner, sales manager for Westport Homes' Indianapolis-area communities. "Greenfield has been very good to us. It's a good community and good people."

Steven Dunn and John and Charles Scheumann founded Westport Homes in 2003. Among them, they have over 75 years of experience in the construction business. The company, headquartered in Indianapolis, has a division in Fort Wayne as well as Charlotte, North Carolina and Columbus, Ohio. Its Indianapolis division has approximately 100 employees.

"Our people make us unique," Doug says. "We try to streamline the process. Our philosophy is to keep things simple and build a home that people want. Many builders take six months to build a house. Every contract we write is ASAP."

The company has grown rapidly. In its first year it closed 24 homes. By 2007 it ranked 76th on *Builder* magazine's Builder 100 list, and closed 721 homes.

"We are not a custom builder but sometimes we feel like we are with all the custom changes," Doug says. "In Hancock County we build single-family homes for first-time homebuyers up to empty-nesters. The community we are in can be very diverse."

Currently Westport Homes is building in two sections of Sawmill in Greenfield. Houses begin at \$105,000 and \$130,000 depending on the section. Typically the company has several spec homes available.

"Our focus hasn't changed over the years," Doug says. "Our main focus was to build affordable, quality homes at a fair price, and we have continued to do that. Greenfield is probably our prime example."

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