

## Mitford Homes

Paul Mitford has always been involved in the construction business ever since college, when he helped build his first home in 1992. Since then, he has dabbled in it while working full time for a large corporation. In 1999, he again built his own house and then in 2001 decided to build full time. "When I sold my first two homes, one right after the other, it really jumpstarted our business, and I haven't stopped since". Now we are one of the busiest builders in Hancock County." Paul founded Mitford Homes, Inc. in 2001 and Mitford Realty, Inc. a few years later. The two businesses work in tandem with each other letting clients of Mitford Homes list their existing homes with Mitford Realty if they choose. Mitford Homes has relationships with financial companies, draftsmen, and many other vendors so that clients can be well taken care of. "We really are a one-stop-shop," Paul says. "We give an excellent product at a great price and we back it up with awesome service. We have many clients that can't believe how easy it is to build with us. "

Mitford Homes specializes in building affordable, stick built, no vinyl, all-brick custom homes that range from \$150,000 to \$1 million, plus lot. "Because of my ties in the corporate world, I know how to work with vendors, and I am able to build high quality custom homes at prices comparable to non-custom homes," Paul says.

The company builds from 15 to 20 homes each year and has now expanded into all sides of town. While Hancock County has been the company's home base and will continue to be play a big part of the company's future business, they have now recently moved their offices to Geist.